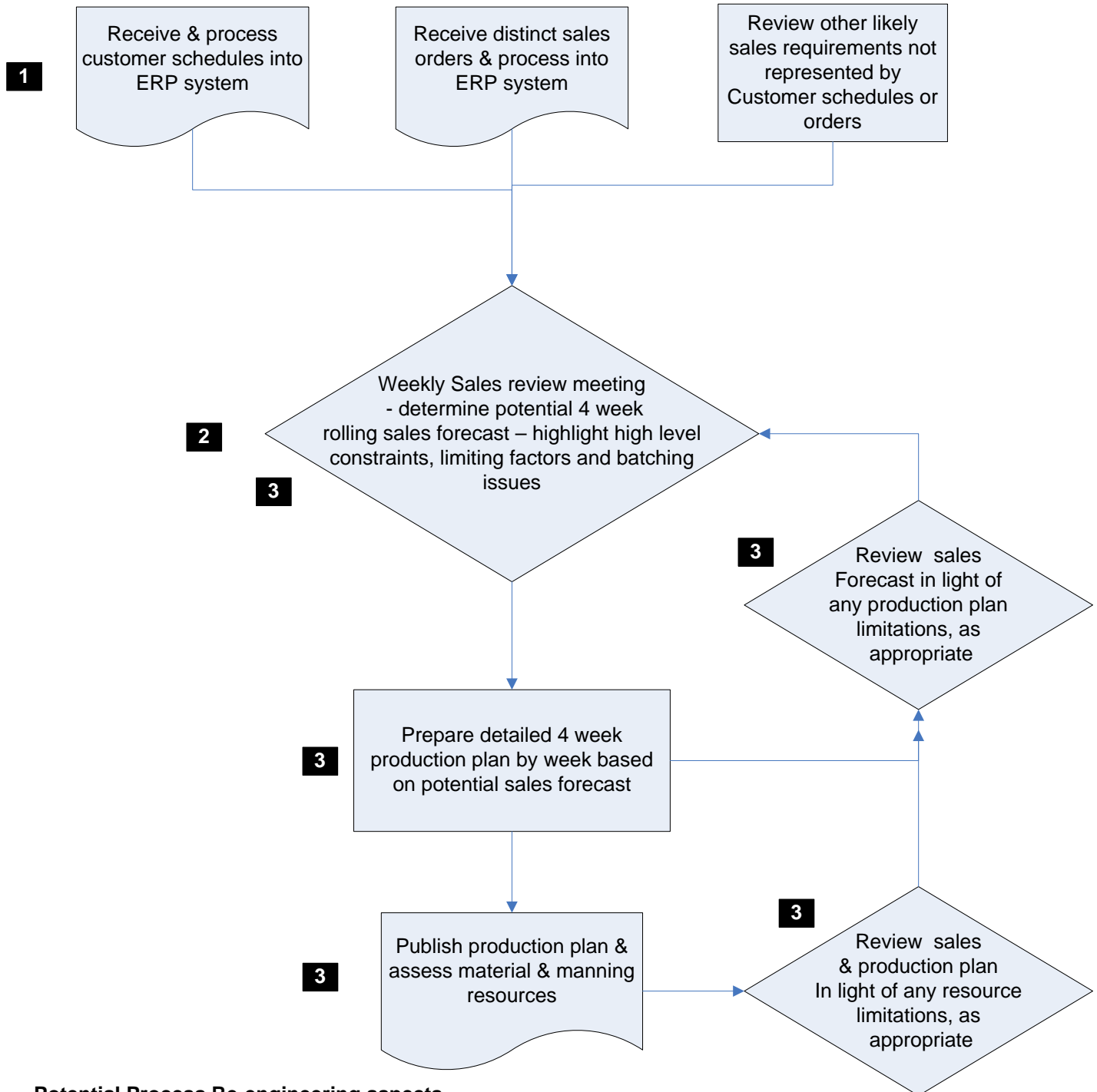


DOCUMENTATION – Sales & Operations Planning (manufacturing)



Potential Process Re-engineering aspects

- 1** - review potential to receive schedules via EDI & automatically upload to ERP system
- 2** - define standard production lead-times by product & utilise in automated first pass suggested sales forecast from baseline production plan
- 3** - ensure master scheduler maintains formalised documentation of all agreed sales / production planning minutes & output documentation